

March 19, 2026

Dear Valued Henry and Insulfoam Customers and Business Partners,

We are writing to provide advance notice of **material price increases effective April 20, 2026.**

Recent geopolitical developments have created significant volatility in global energy markets, resulting in rapid and substantial increases in crude oil and petrochemical feedstock costs. These conditions have significantly increased the cost of key raw materials used in our products, as well as the transportation costs for delivering them to market.

As a result, the following adjustments will be implemented:

Product Lines	Price Adjustment Apr 20, 2026
Commercial Building Envelope	4-8%
Residential Building Envelope	4-8%
Roof Underlayment	4-8%
Roof Coatings	4-8%
EPS Insulation	up to 5%

All orders shipped on or after April 20, 2026, will be invoiced at the new pricing. Updated price lists will be distributed shortly. Should you have any questions or require further clarification, please contact your sales representative.

We value your business and appreciate your continued partnership with Henry and Insulfoam, as we navigate these challenging times together.

Regards,



Jim Wueste  
Vice President, Waterproofing



Brian West  
Vice President, Insulfoam